

## **R.S. Express upgrades its Customs brokerage and freight forwarding system with integrated software from QuestaWeb**

*RS Express installs the latest version of QuestaWeb's web-native suite of integrated software solutions to upgrade its Customs brokerage and freight forwarding system.*

**Westfield, New Jersey, U.S.** – April 25, 2005 – QuestaWeb, Inc., a premier provider of integrated import and export management software solutions, today announced that R.S. Express, Inc. has successfully upgraded its customhouse brokerage and freight forwarding system with the latest version of QuestaWeb's integrated suite of web-native software solutions.

The deeply ingrained customer-centric philosophy lead RS Express to evaluate how a variety of technology offerings might enhance their core services and differentiate them from the competition. The company understood the value of the Internet-native system based on the centralized data warehouse that could be shared by all supply-chain participants.

It decided that QuestaWeb's TradeMaster<sup>QW</sup> integrated software suite has the right mix of process streamlining, customer service enhancements and operational flexibility. Customhouse Brokerage with Remote Location Filing (RLF), Import Freight Forwarding, Export Freight Forwarding, Duty Drawback, Integrated Accounting, Query Builder, Document Binder and HTS Classification modules were installed.

"Due to the high level of automation throughout the software and the self-service nature of the client-facing components, we were able to handle a rapid increase in volume that would have posed a greater challenge with our old system," Kevin Hannon, CEO of R.S. Express. "QuestaWeb's ability to integrate our internal operations has been equally valuable."

"The recognition by such quality companies like R.S. Express that our solutions can help bring down costs and improve operational and customer service efficiencies is a strongest testament to the value of the systems we build. We are pleased that they view QuestaWeb as a mission critical legacy system and we are eager to support their import export initiatives as they continue to grow," said Felix Pekar, COO at QuestaWeb.

### **About R.S. Express**

Headquartered right outside of O'Hare Airport, the firm was founded in 1984. R.S. Express handles all aspects of international trade logistics from documentation and transportation arrangements, to cargo clearance and storage for companies shipping products into the United States. The company manages imports and exports of a broad assortment of cargo, from textiles and clothing to the items that may require special treatment or take advantage of preferential trade agreements such as, electronic parts and equipment, chemicals, and machinery.

**About QuestaWeb**

QuestaWeb is a premier provider of integrated web-based global trade management software solutions. Its business model unifies import, export, logistics, compliance, and financial processes including Customs clearance, landed costs, HTS classifications, export licensing, denied party screening, quota management, product catalog, tracking, event management, and international document repository. The centralized global database maintains up-to-date compliance content, and supports multiple languages, currencies, and time zones. QuestaWeb was one of the first companies certified by U.S. Customs for electronic connectivity initiatives. The flagship product, TradeMaster<sup>QW</sup>, pro-actively manages export and import processes for importers, exporters, forwarders, and brokers. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs, and ensures compliance with ever-changing cross-border regulations. For more information, please visit [www.questaweb.com](http://www.questaweb.com).

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