

QuestaWeb Software Goes Live at Scarbrough International, Ltd.

International Logistics Provider Projects Major Productivity Gains Using TradeMaster^{QW}

Westfield, N.J. -- July 31, 2007 -- QuestaWeb, Inc. (www.questaweb.com), a premier provider of Web-based integrated trade and logistics management solutions, today announced the successful implementation of its TradeMaster^{QW} software at Scarbrough International, Ltd., a full-service, international, third-party logistics provider. The QuestaWeb system integrates Scarbrough's headquarters in Kansas City, Missouri with operating sites in Chicago, St. Louis and Milwaukee. The system also gives Scarbrough's worldwide customers direct Internet access to real-time shipment status information. Shipment visibility from point of origin to destination is a hallmark of the QuestaWeb TradeMaster^{QW} technology.

Scarbrough went live on January 1, 2007 following an implementation effort that spanned two months' time. The project encompassed not only software installation and integration but also specialized management report programming and training. Scarbrough elected to implement almost the full complement of TradeMaster^{QW} modules to meet the diverse needs of its many customers. The firm concurrently replaced its hardware architecture, instituted its own employee training program in anticipation of a major staff expansion and developed a procedures manual for entering transactions using the QuestaWeb system.

Leon Turetsky, QuestaWeb's CEO, said, "The business fit between the functionality Scarbrough required in its trade management software and the inherent capabilities available in QuestaWeb's technology was exceptional. Scarbrough performed a comprehensive nationwide vendor search, guided by a 30-page functional requirements document. At the end of that process, only QuestaWeb could deliver the integrated functionality, global visibility and flexibility Scarbrough sought."

Sean Scarbrough, President and COO, Scarbrough, commented, "The tightly integrated functionality of TradeMaster^{QW} drove our purchase decision. Some applications are great customs brokerage packages but not well suited to freight forwarding, importing or exporting. TradeMaster^{QW} alone performs each of these functions equally well. QuestaWeb's modular technology is not only flexible but also customizable in terms of setup and management report generation. I am impressed, too, with the system's capacity to 'remember' past entries and

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duplicate them. Scarbrough frequently handles repetitive shipments for repeat customers; TradeMaster^{QW} enables us to do so without reinventing the transaction every time it's entered." Scarbrough added, "By year's end I expect that each staff person will be 30% to 40% more productive in terms of the number of fully compliant shipments cleared using the QuestaWeb system."

QuestaWeb's software is written in C# and .net; it is compatible with both SQL and Oracle database systems. Customers purchase the software and install it behind their own firewall. A new product offering—the QW Integration and Communication Module—enables firms to perform backend integrations in house, offering an opportunity to reduce implementation costs.

About QuestaWeb, Inc.

QuestaWeb is a premier provider of integrated Web-based global trade management software solutions. The firm's business model unifies import, export, logistics, compliance and financial processes including U.S. Customs clearance, landed costs, Harmonized Tariff Schedule classifications, export licensing, denied party screening, quota management, product catalog, tracking, event management and international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was one of the first companies certified by U.S. Customs for electronic connectivity initiatives. The company's flagship product, TradeMaster^{QW}, proactively manages export and import processes for importers, exporters, forwarders and brokers. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations.

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